

Port of Tacoma— Sister Port Relationships

Ms. Tong Zhu
Chief Commercial & Strategy Officer
The Northwest Seaport Alliance



Port of Tacoma Sister Port Relationships



Port of Kitakyushu, Japan



#5 port in Japan by tonnage
(101.5mil MT)

#9 port in Japan by TEU
(549,404 TEU)

#4 port in Japan by area
(3,705 HA/9,155 AC)

#71 POT port ranking

Structure City Department

Lines of Business



Container



Bulk/Breakbulk



Ro-Ro/Ferry



Cruise



Energy



Airport

Port of Kitakyushu, Japan

SISTER PORT ACTIVITIES



1984 – Sister Port relationship established

Nov 2019 12th Sister Port Conference & 130th
Kitakyushu Port Anniversary Celebration

May 2018 IAPH Green Port Conference – Baltimore

July 2016 11th Sister Port Conference – Tacoma



Port of Hachinohe, Japan



- #30** port in Japan by tonnage (28.1mil MT)
- #34** port in Japan by TEU (58,463 TEU)
- #50** port in Japan by area (707 HA/1,747 AC)
- #82** POT port ranking

Structure City Department

Lines of Business



Container



Bulk



Ro-Ro/Ferry



Cruise

Port of Hachinohe, Japan

FRIENDSHIP PORT ACTIVITIES



1995 – Friendship Port relationship established

July 2015 Signing ceremony for the economic trade agreement renewal—in Hachinohe

Aug 2010 Signing ceremony for the economic trade agreement renewal—in Hachinohe



Port of Tianjin, China



#6 port in China by tonnage
(508 mil MT)

#6 port in China by TEU
(17.3 mil TEU)

#14 POT port ranking

Structure State-Owned Enterprise

Lines of Business



Container



Breakbulk



Ro-Ro



LNG



Cruise

Port of Tianjin, China

SISTER PORT ACTIVITIES



1993 – Sister Port relationship established

Nov 2011 Port of Tianjin visits Tacoma

Jan 2017 Port of Tianjin visits Tacoma



Port of Fuzhou, China



#18 port in China by tonnage
(179 mil MT)

#10 port in China by TEU
(3.34 mil TEU)

#35 POT port ranking

Structure State-Owned Enterprise

Lines of Business



Container



Breakbulk



Ro-Ro



LNG



Cruise

Port of Fuzhou, China

FRIENDSHIP PORT ACTIVITIES



1994 – Friendship Port relationship established

Sept 2019 Port of Fuzhou visits Tacoma

2008-2009 Trade representative pilot program



Port of Kaohsiung, Taiwan



#1 port in Taiwan by tonnage
(118m MT)

#1 port in Taiwan by TEU
(10.5m TEU)

#5 POT port ranking

Structure State-Owned Enterprise

Lines of Business



Container



Breakbulk



Bulk



Ro-Ro



Cruise

Port of Kaohsiung, Taiwan

SISTER PORT ACTIVITIES



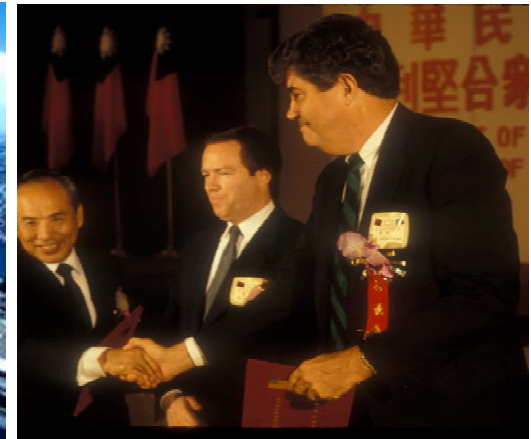
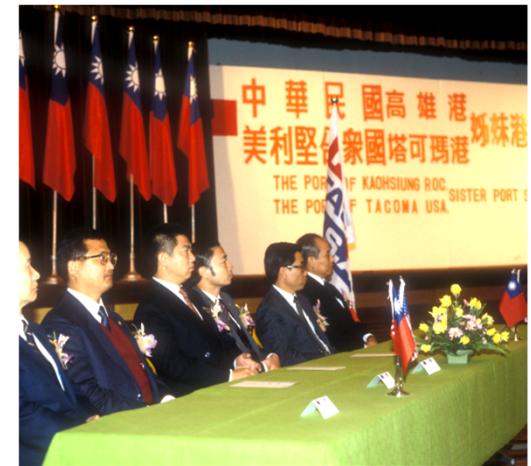
1988 – Sister Port relationship established

Mar 2019 Port of Kaohsiung visits Seattle

Mar 2011 Port of Kaohsiung Kao Ming Terminal Grand Opening, POT sent plaque and letter from WA governor

Jul 2010 Port of Kaohsiung visits Tacoma

2008-2009 Trade representative pilot program



Port of Belawan, Indonesia



1.08M in container volume (TEUs)

3rd largest port in Indonesia

#7 POT port ranking

Structure State-Owned Enterprise

Lines of Business



Container



Bulk



Breakbulk



Ro-Ro



Cruise

Port of Belawan, Indonesia

SISTER PORT ACTIVITIES



1980 – Sister Port relationship established

Apr 2013 Consulate General of Indonesia visits Tacoma

Jun 1993 Port of Belawan renamed conference room
“Tacoma Room” in honor of sister port
relationship



Port of Vladivostok, Russia



Largest Russian port on the Pacific

 trade with Port of Tacoma

11.5M tons (cargo volume)

625K containers (TEUs)

77K autos

Structure Joint Stock Company
controlled by FESCO

Lines of Business



Container



Bulk



Liquid Bulk



Autos



Passenger

Port of Vladivostok, Russia

SISTER PORT ACTIVITIES



1992 – Sister Port relationship established

2007 Sister Port delegation visit—Tacoma

Mar 2006 Shared booth with Port of Vladivostok at
TransRussia 2006 Conference

Jun 2004 Sister port delegation visit



Port of Tacoma

LOOKING AHEAD

